



# ECFOs

Your Partner for Growth

## Corporate Overview

*June, 2024*

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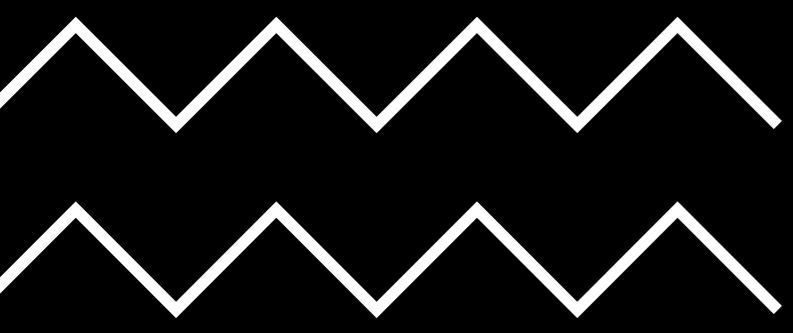
# Our Vision and Values

We hold ourselves accountable to providing unparalleled value to all our stakeholders, tirelessly pursuing integrity and a swift, top-notch outcomes.

# Who We Are

ECFOs is a team of passionate CFOs with diverse industry experience offering part-time, fractional, outsourced, interim, and special purpose CFO services across India. Our strategic planning and execution, operational support, governance, and transactional support services ensure top-notch business advisory and accounting solutions.





# What We Do

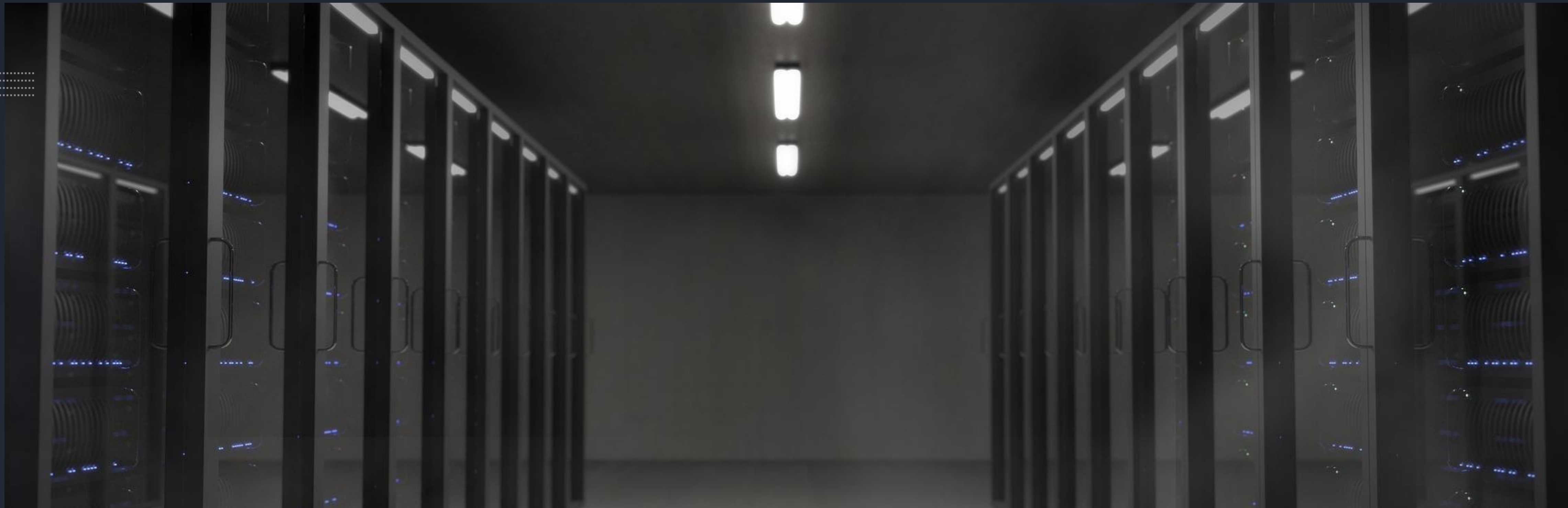
We're not just another advisory company. At our core, we fuse the power of real-world expertise and collaborative innovation to make businesses work better

We partner with startups, family-owned businesses, PE funded ventures, MNCs in their growth journey.

Our top-notch business advisory and accounting solutions are specialized in fund raising, business valuation, developing and execution of business plans, implementing systems and processes, risk mitigation, cash flow management, business profitability and cost management.

Our customizable, tailor stitched financial services will aid you in your growth.

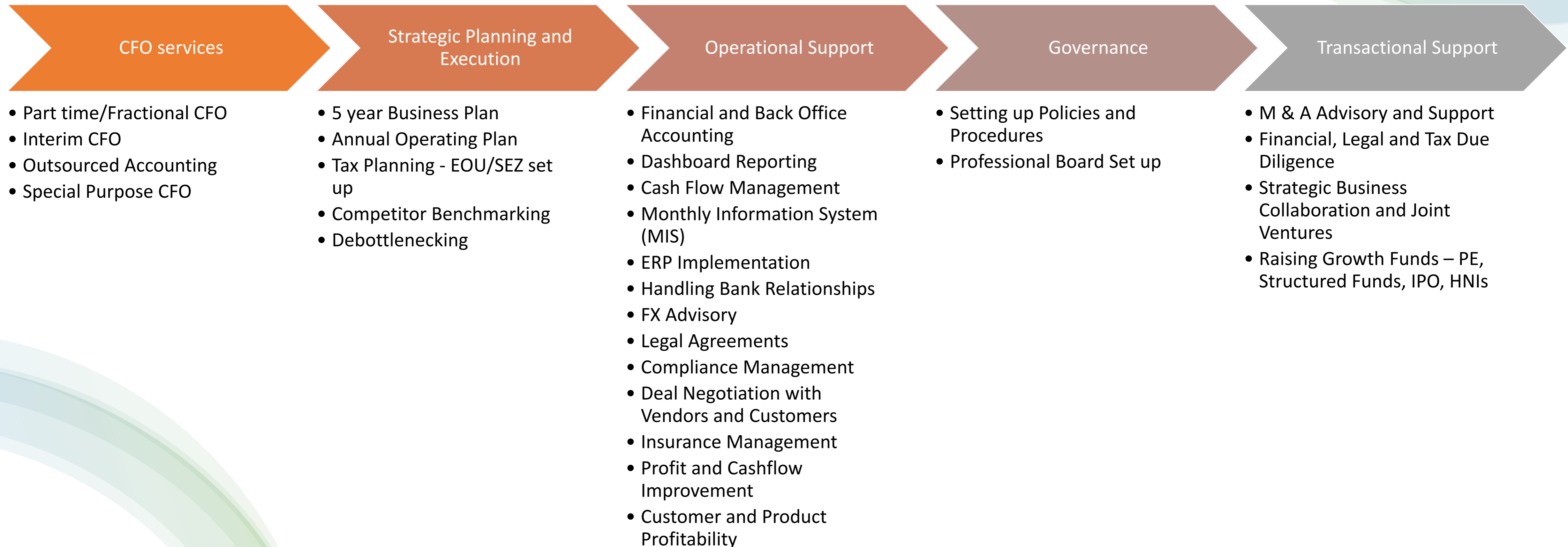




# About Us

We wholeheartedly embrace and celebrate a rich tapestry of differing opinions, unique backgrounds, unrivaled skills, and vast experiences, as we passionately strive to deliver enduring and truly remarkable results for our cherished clients and communities.

# Services offered



## Our Core Team:

- Sachin Bhimrajka
- Hariom Sarda
- Ajay Nair
- Deepak Mandowara
- Sanjay Jakhotiya
- Lokanath Reddy





# Pune Office



**Sachin Bhimrajka**

**Sachin** is a qualified Chartered accountant and Company Secretary with more than **19 years** of industry experience. He is also Diploma in International Trade Laws (ICAI). He has worked in diverse sectors like **metal and mining, FMCG, Chemicals, Automotives, IT and Food company.**

His area of expertise are Monthly MIS, Fund Raise and Strategic Collaborations, Compliance Management, Setting up Processes and System ,Cash Flow Management and Business Profitability

**Companies Worked:** Sterlite India, Oriflame, Faces Cosmetics, Spice tailor



**Sanjay Jakhotiya**

Sanjay is qualified CMA and a result Oriented Finance & Accounts Professional with over 24 years of varied Industries (FMCG, Engineering and Automobiles) and cross functional experience in streamlining finance & accounting operations, audits, taxation (direct & indirect) compliance including GST implementation, budgeting, internal controls, export operations, fund flow & working capital management with bank, treasury function & established greenfield manufacturing projects and Shared Services

**Companies Worked:** Rolastar Ltd, Givaudan, Larsen and Turbo ltd, Thermax , BECV ( Joint Venture of BEM Singapore and FPT Italy )

# Mumbai Office



**Hariom Sarda**

**Hariom Sarda** is qualified Chartered Accounts having **18** year of working experience in **manufacturing and services sector**. He has worked in sector like Power, Retail, IT, Education, Consulting, FMCG, and Agri sector.

His area of expertise are in Corporate Finance and Accounts, developing budgets, MIS report, Strategic Planning, Process improvement, Project management, Project finance and working capital management, Implementation of product costing, Inventory management, Ensure book closure on time and lead the discussions & engage with Internal Auditor, statutory Auditor and ensure closure of Audit on time.



**Ajay Nair**

**Ajay Nair** is qualified Chartered Accounts having rich experience of **28** year working in multiple diverse Industries. He is seasoned CFO and hold strong expertise in field of CFO services, end to end.

His area of expertise are in Compliances - Regulations and Laws ,Business valuations, Guiding Forex Strategy, Assessment and creating Reporting structure, Working capital and Liquidity Management, Budgetary control and Operating Forecast ,Strategy building

# Hyderabad Office



**Deepak Mandowara**

**Deepak Mandowara** is qualified Chartered Accountant and has post qualification experience of **18 years**. He holds a Bachelor of Commerce degree from MDS Ajmer University and also holds Project Management Professional (PMP) certification from PMI USA as well as a Green Belt (GB) certification.

He has successfully held leadership roles in various multinational companies such as Genpact Ltd, ICICI Bank, and Aneja Associates. He has also had the privilege of working with numerous Fortune 500 clients such as General Electrics, General Motors, and Caesars Entertainment, among others.

His area of expertise is in Strategy building and financial modeling, Pricing and Contract Management, FP&A – Forecasting, budgeting & Operating Finance, Process Transformation and Target Operating Model, Project Management and Transition, Finance System development life cycle support, Driving forwarding looking Reporting with insights, Controllershship and Account reconciliations, Driving Cost Control/Margin Improvement projects, US Corporate Taxation

# Bangalore Office



**Lokanath Reddy**

**Lokanath Reddy** is a seasoned Chartered Accountant with **20 years** of diverse experience in Finance and Accounting (F&A). He has successfully managed F&A functions across various industries and company sizes in India and the Middle East, specializing in manufacturing (FMCG, pharmaceuticals, automotive), construction, IT, and hospitality.

Lokanath excels in corporate finance, statutory reporting, budgeting, working capital management, business strategy, risk management, and ERP implementation. His expertise extends to IFRS, US GAAP, and Indian GAAP, along with comprehensive knowledge of tax and regulatory frameworks. Lokanath is certified in FMVA, IFRS, MEME, FAFD, GST, Power BI, and Google Dashboard.

Apart from his professional pursuits, he enjoys networking, travel, continuous learning, and has a keen interest in startups.

# Industry Served

- Food
- IT
- Infrastructure
- Textile
- Automobiles
- Pharma
- Retail



A photograph of a laptop, a smartphone, and a pen on a dark surface. The laptop is silver and open, showing the keyboard. The smartphone is black and lying flat. The pen is silver and black, lying diagonally. The background is dark and out of focus.

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# Thank you

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## Contact Us:

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